

Data Cleansing: An Omission from Data Analytics Coursework

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Abstract

Quantitative decision making (management science, business statistics) textbooks rarely address data cleansing issues, rather, these textbooks come with neat, clean, well-formatted data sets for the student to perform analysis on. However, with a majority of the data analyst's time spent on gathering, cleaning, and pre-conditioning data, students need to be trained on what to look for when generating or receiving data. A critical scan of the data needs to be performed (at a minimum) to look for errors in the data set before data analysis can be performed.

Keywords: Data cleansing, data pre-conditioning, data analysis, data formatting, Pareto Principle

1. INTRODUCTION

The 80/20 Rule (aka the Pareto Principle) appears in many situations in business and other human activities (Koch, 1998). There are many examples of the 80/20 rule online, in the academic literature, and in books such as Koch (1998). The definition of the Pareto Principle is simple, "a prediction that 80% of the effects come from 20% of the causes" (Mar, 2013, para. 4).

Many people have used the Pareto Principle in business, in computer coding, in describing computer trouble shooting activities, in product management, and in organizing one's personal life activities! One recent application of the 80/20 Rule can be useful to new job titles such as: data steward, data analyst, business analyst, data scientist...of the information age, or the age of big data. This rule is stated as: 80% of a data scientist's time is spent collecting, organizing, and cleansing the data, while only 20% of the time is spent analyzing the data.

However, this rule of thumb is not being taught in many quantitative methods (management science, business statistics) textbooks. The data sets a student sees in these classes are neat,

clean, organized, and ready for analysis – not quite the way data generally comes to an analyst in its original form.

This case illustrates for the students that data is messy, full of human errors or misinterpretations, incorrect, misspelled, illegible, or incorrectly formatted; thus, in need of pre-conditioning (cleansing) before analysis can begin.

2. LITERATURE REVIEW

In the 20th century, the 80/20 Rule was shown to describe library usage patterns – 20% of the patrons use 80% of the resources (Trueswell, 1969), posting to electronic bulletin boards – 20% of the participants post 80% of the content (Echavarria, Mitchell, Newsome, Peters, & Wentz, 1995), consumer spending patterns – 20% of the customers account for 80% of the revenue (Fitzsimmons, 1985), and of course, Pareto's original assertion that 20% of the population of a country owns 80% of the land (Pareto, 1971).

More recently, in the 21st century, the 80/20 rule has been observed in computer code – 20% of the code contains 80% of the errors (Pressman, 2010), healthcare – 20% of the patients use 80%

of healthcare services (Weinberg, 2009), and 80% of the defects can be explained by 20% of the causes in a quality control environment (the famous Pareto Chart) (Larson, 2018).

In the case of business analytics, or the study of data and what information can be gained from the data, the 80/20 rule becomes: 80% of the time spent by a data scientist is on gathering, cleansing, and storing the data, while 20% of the time is spent on analyzing the data. However, this concept is not discussed in most quantitative methods textbooks, thus, students enter the workforce with unrealistic expectations of how data can be given to them. For example, Render, Stair, Hanna, and Hale (2018) state: "...collecting accurate data can be one of the most difficult steps in performing quantitative analysis" (p. 4). This is a true statement, and methods for collecting data are then presented, but there is no mention of cleansing data, or examples of data needing cleansing presented. Groebner, Shannon and Fry (2014) discuss how to collect data (surveys, observation, personal interviews), collection issues (bias, accuracy, error), and sampling techniques, but no mention of data cleansing or examples or problems/exercises are presented.

The literature regarding data cleansing includes the ETL (extraction, transformation, and loading) process for a database or data warehouse (Boyno, 2003), data quality in regression models (Corrales, Corrales, & Ledezma, 2018), as well as harvesting, cleaning and analyzing Twitter data (Hill & Scott, 2017).

These papers point to what Hellerstein (2008) infers when he states: "Data collection has become a ubiquitous function of large organizations – not only for record keeping, but to support a variety of data analysis tasks that are critical to the organizational mission" (p. 1). In short, business has become data driven, and as the old acronym tells us: GIGO. Keeping the data accurate, formatted well, and timely has become a new job in corporations – that of the data scientist or data steward (Experian, 2018). These "newer" positions in the corporate structure illustrate the importance of obtaining, storing, and utilizing data in business decision-making processes. As Hellerstein (2008) states: "Data errors can creep in at every step of the process from initial data acquisition to archival storage" (p. 1).

Data cleaning has traditionally been a "lower status" of data quality activities, bordering on data manipulation (Van den Broeck, Cunningham,

Eeckels, & Herbst, 2005). Part of this reputation could be due to the prevalence of how data errors can be "fixed." For example, missing data values can be addressed by:

- deletion – exclude the instance
- hot deck – replace using values from the same data set
- imputation – assign a representative value (mean, median) to a missing one (Corrales, Corrales, & Ledezma, 2018)

How one does data cleansing is still a topic open to debate, and might have factors such as type of data, application for data, source of data, and discipline specific conventions to consider when making data cleansing decisions. However, it has been observed that students are not well trained in the methods of data preparation (for analysis) but seem to be able to come up to speed rather rapidly (Yue, 2012).

This case illustrates for the students how data comes at them, what some of the cleansing issues are, and how much of the time spent by a data analyst or data steward is fixing data errors – not performing analysis. With 80% of a data professional's time being spent on gathering, cleansing, and storing activities, these activities merit discussion in a quantitative methods classroom.

3. METHOD

A survey instrument was created to gather student data from an introduction to business analysis class (see Appendix A). This instrument contains questions intended to solicit answers from all data categories (Nominal, Ordinal, Interval, Ratio - NIOR) to aid further discussions about data types and graphics associated with them. The survey is anonymous and is distributed on the first day of class. The instructor collects the survey instrument and inputs the data into an Excel (Excel, 2016) spreadsheet and distributes the spreadsheet to the class. (See Appendix B) The resulting spreadsheet is used to discuss (throughout the first part of the class) data types (NOIR), data errors (units missing), different units from different survey respondents, text characters input into Excel cells (Excel refuses to do analysis on these cells), data conversions (from feet/inches to inches for example), and the dreaded non-printing character (space) which can foul up the simplest Excel operations.

4. RESULTS

One of the first exercises for students could be to graph some of the nominal variables such as gender which is easy due to the pre-defined selection on the survey instrument. Manipulating the data into a form ready to graph, we obtain Table 1. Note for students: be sure to track n, the sample size, to be sure all data values have been accounted for.

Gender	Frequency
m	21
f	5
n =	26

Table 1
Gender

The next exercise could be to graph the students' favorite color or type of security software they use. Graphing these, using a pie chart or bar chart (or a Pareto Chart), would be straight forward if the data were clean, but looking at Appendix B, the results from the free-form answers are not ready for analysis.

Attempting to organize then graph the favorite color column results in questions about the data that must be addressed before a frequency distribution can be constructed. Some of these questions include:

- Is maroon brown or red or its own color?
- What color is blue/black? (counting both would artificially increase n)
- Should navy blue be counted as blue?

After a first pass at constructing a frequency distribution, it is found that n = 24 instead of 26. This is an interesting result for students, as the difference is due to colors being entered with a space (a non-printing character) at the end resulting in Excel not counting these data points. Once these two cells have been identified and cleansed, the resulting frequency distribution can be seen in Table 2.

The first pass at aggregating the data left two pieces of data unaccounted for (n = 24). This is caused by a non-printing character in a cell (a space). Thus, Excel's comparison viewed the inputs as "different" while the human views them as "the same." Non-printing characters can give the data analyst a lot of grief! Upon cleansing the data, the color black was removed from the distribution (blue/black was cleansed to blue, the respondents first color choice). In a practical

application, such as scheduling the percentage of cars to paint of each color for the coming model year, this cleansing activity can have the consequence of removing a very popular color from a dealer's inventory.

Color	Frequency (not cleansed)	Frequency (cleansed)
blue	10	11
red	4	4
green	3	3
purple	2	2
white	1	1
orange	1	1
maroon	1	1
yellow	1	1
grey	0	1
gold	1	1
n =	24	26

Table 2
Favorite Color

Thus, there are a couple of "rules" to follow when cleansing a data set:

The first pass at aggregating the data left two pieces of data unaccounted for (n = 24). This is caused by a non-printing character in a cell (a space). Thus, Excel's comparison viewed the inputs as "different" while the human views them as "the same." Non-printing characters can give the data analyst a lot of grief! Upon cleansing the data, the color black was removed from the distribution (blue/black was cleansed to blue, the respondents first color choice). In a practical application, such as scheduling the percentage of cars to paint of each color for the coming model year, this cleansing activity can have the consequence of removing a very popular color from a dealer's inventory. Thus, there are a couple of "rules" to follow when cleansing a data set:

- Maintain an original copy of the data.
- Label all pre-conditioning or cleansing activities (i.e. tell the reader what you have done to the data).
- Discuss the cleansing activities with your team to be sure that the business consequences for data cleansing have been addressed.

A fun exercise is to compute the average height of a student in the class. This is a seemingly easy

calculation, but if you ask Excel to compute the average from the data as it stands, it yields a #DIV/0! error. The original data and the cleansed data are shown in Table 3, where the cleansed data has been converted to a numerical value (from feet and inches) for Excel computations, units have been added in the heading, and the average has been computed.

	Height (original)	Height (inches) (cleansed)
	6'1" 73"	73
	6'4"	76
	5'11"	71
	6'2"	74
	5'7"	67
	5'9"	69
	5'8"	68
	5'7"	67
	5'11"	71
	6'4"	76
	6'3"	75
	6'0"	72
	5'5"	65
	5'11"	71
	5'4"	64
	5'11"	71
	6'5"	77
	6'0"	72
	5'4"	64
	5'11"	71
	5'6"	66
	6'3"	75
	6'2"	74
	6'5"	77
	5'8"	68
	5'10"	70
Average	#DIV/0!	70.92308
n =	26	26

**Table 3
 Height**

Note also that upon cleansing data, one should add the units to the column heading for clarification purposes. Students also need to be careful when converting from the original to the

cleansed form, as this is a manual effort, and errors can arise! Every time a human "touches" the data, errors can arise.

Another seemingly straight forward calculation is to compute the average shoe size of a person in the data set. One could even compute the average size by gender, which makes more sense from a retail perspective. The sorted data is shown in Table 4.

	Gender (m/f)	Shoe Size (US size)	Shoe Size (US size) cleansed
	f	8.5	8.5
	f	9	9
	f		
	f	7.5	7.5
	f	10	10
	m	12	12
	m	12	12
	m	9	9
	m		
	m		
	m		
	m		
	m	10 in	10
	m	12	12
	m	9	9
	m	11.5	11.5
	m	10 1/2	10.5
	m	10	10
	m	13	13
	m	11	11
	m	10.5-11	10.75
	m	12	12
	m	13	13
	m	12	12
	m	10.5	10.5
	m	11	11
n =	26	21	21

**Table 4
 Shoe Size**

Table 4 illustrates for the student other issues that come with open ended survey questions. While 10 1/2 is a valid shoe size, 10.5 is more

appropriate for computational purposes (Excel readability). Should 10.5-11 be recorded as 10.75, the arithmetic average? What should we do about missing values? Finally, keep the units in the header row, not associated with the data value, again for computational purposes, and how Excel likes to read data.

5. CONCLUSIONS

In coursework covering quantitative methods, spreadsheets or data sets come to the student pre-conditioned, or cleansed, ready for analysis. However, in business applications, the data might come in to the analyst in a raw form and need to be cleansed. Some of the issues that need to be addressed include:

- units and unit conversions
- missing values
- extra text characters
- unclear answers (survey responses)
- non-printing characters

This case illustrated a simple but effective method to show students some of the issues that arise with data cleansing and how to address these issues in order to obtain a data set ready for analysis.

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Appendix A – Data gathering survey

Class Survey – first data set!

Demographic Information	
Gender: <input type="checkbox"/> Male <input type="checkbox"/> Female	Year of birth:
Height:	Shoe Size:
Number of: Brothers _____ Sisters _____ - you have	
Favorite color: _____	
I am looking forward to this class: (circle on the next line)	
Strongly agree = 1 2 3 4 5 = Strongly disagree	
Type of PC Security Software you use: _____	
Major area of study:	

Appendix B – The data set....as respondents answered

<h2>Class Data</h2>										
Survey Number	Gender	Year of Birth	Height	Shoe Size	Brothers	Sisters	Favorite Color	Looking Forward	Security Software	Major Area of Study
1	m	1997	6'1" 73"	12	0	1	red	4	microsoft windows	marketing
2	m	1998	6'4"	12	0	1	maroon	3	slim cleaner +	accounting
3	m	1997	5'11"	9	1	1	green	3	?	business
4	m	1998	6'2"		1	1	blue/black	2	norton safe security	business admin
5	m	1997	5'7"		0	2	blue/black	2	?	accounting
6	m	1998	5'9"		1	1	blue	3	none	business
7	m	1997	5'8"		4	2	yellow	2	none (self watched)	cis
8	f	1997	5'7"	8.5	1	2	purple	3	don't know	accounting
9	m	1995	5'11"	10 in	6	0	navy blue	3	Macfee	management
10	m	1997	6'4"	12	0	1	gold	2	Microsoft	finance
11	m	1997	6'3"	9	2	0	grey	2	mac	management
12	m	1997	6'0"	11.5	0	2	green	3	Norton	marketing
13	f	1996	5'5"	9	1	0	green	3	I don't know	accounting
14	m	1996	5'11"	10 1/2	1	3	blue	2	none	economics
15	f	1999	5'4"		0	1	red	2	McAfee	accounting
16	m	1979	5'11"	10	0	1	blue	2	Mac	cis
17	m	1998	6'5"	13	1	0	blue	1	Apple	management
18	m	1997	6'0"	11	1	0	orange	3		management
19	f	1997	5'4"	7.5	0	1	blue	2	Mac	culnary arts/hospitality management
20	m	1998	5'11"	10.5-11	1	4	blue	4	McAfee	marketing
21	f	1998	5'6"	10	1	2	red	3	McAfee	cis
22	m	1998	6'3"	12	1	0	red	2	Mcafee	entrepreneurship
23	m	4/22/1998	6'2"	13	1	1	white	3	none	business

24	m	1998	6'5"	12	2	1	blue	3	Microsoft	finance
25	m	1996	5'8"	10.5	1	3	purple	4	Microsoft	administration
26	m	1996	5'10"	11	0	1	blue	2	Norton, Homebuilt	cis